



Working group member: Fee structures report

No of member volunteers	6
Timeframe	Mid November 2018 to Early February 2019
Commitment	40 hours
Reports to:	Professionalism steering committee

In its response to the FCA's Asset Management Market Review, CFA UK expressed a hope that competition in the investment sector would be enhanced by the use of different, innovative fee structures. Exactly that has come to pass with the launch of a variety of different fee approaches – performance fees, fulcrum fees, zero fees and reserved fees are all now challenging the standard ad valorem approach.

CFA UK is now setting up a working group to develop a report on the nature of different fee models, the applicability of those models to different investment strategies (via different intermediaries) and the steps that need to be taken to implement the different models effectively.

Purpose and activities:

- Describe the landscape of different fee models
- Explain the operation of different fee models
- Note the models' advantages and disadvantages in aligning manager and client interests in different circumstances (investment strategy, provider, points in the cycle)
- Describe the challenges and governance required in implementing the different fee models

Who are we looking for?

- Volunteers with knowledge of fee model analysis from investment management, consulting and asset owning perspectives
- Volunteers with specific experience of implementing fee structures
- Volunteers with experience of communicating with clients and other stakeholders on fee structures
- Volunteers keen to work in a group, but also willing to take delegated responsibility for components of the study

How CFA UK will help:

CFA UK will provide guidance, advice and will support the coordination of the work. We will provide editorial support, will make requests for information on the group's behalf and will work with the group to consider how best to bring members' and other stakeholders' views into the report and how best to share the report with them.

What you will gain:

- Volunteering brings a "shared experience" amongst peers that has long lasting benefits for your career
- Build your profile within the CFA UK network of volunteers, the wider membership and the industry
- Develop leadership, communication and team work skills
- Recognition for your expertise in an increasingly important field
- Opportunity to meet and network with other like-minded investment professionals

If you are interested in applying for this opportunity, please download the Volunteer Application form and return it along with a copy of your CV to <u>volunteer@cfauk.org</u>

Deadline [for applications]: 14 November, 2018